



COMPANY PROFILE / PROFIL D'ENTREPRISE — 2026

Fast Gas. Safely Delivered.

The Digital LPG Platform for Sub-Saharan Africa

Connecting gas depots, moto-taxi riders and households through a single digital ecosystem. Order in 60 seconds, pay with Mobile Money, and track delivery live — in under 45 minutes.

45 min

Delivery SLA

60 sec

To order

19

Markets

3

Connected apps



COMPANY OVERVIEW

Who we are

FlashGas Africa is a digital LPG (cooking gas) distribution platform. We turn traditional gas depots into on-demand digital hubs, put moto-taxi riders to work as a professional delivery fleet, and give households a safe, fixed-price way to order cooking gas from their phone.

The problem

- Households travel long distances to refill cylinders, with unpredictable prices and frequent stock-outs.
- Depots have no direct digital channel to households and reconcile sales manually.
- Moto-taxi riders have irregular income and no guaranteed flow of jobs.
- Millions of families still cook with wood and charcoal, driving deforestation and respiratory disease.

Our solution

- One ecosystem, three connected applications and a single real-time database.
- Mobile Money payment at checkout: MTN MoMo, Airtel Money, M-Pesa and local wallets.
- Automatic dispatch of the nearest available rider and live GPS tracking.
- A 45-minute delivery promise, tracked as an SLA on every single order.
- Secure proof of delivery: delivery photo, one-time code and empty-cylinder collection.



PLATFORM

The technology ecosystem

Three applications, one database — built for households, riders and depots.

Customer App

Catalogue priced in local currency, address pinning with precise GPS drop-off, Mobile Money checkout (MTN MoMo, Airtel Money, M-Pesa), live tracking with a 45-minute countdown, refill or deposit options for 6 kg, 12 kg, 15 kg and 50 kg cylinders, and full order history.

Rider App

Automatic delivery assignment from the depot pool, specialised moto-taxi navigation, a daily and weekly earnings dashboard with cashless payouts, availability toggle, and proof of delivery through a delivery photo plus a 4-digit one-time code entered by the customer.

Depot Dashboard

Real-time order board with a per-order 45-minute countdown, automatic moto-taxi dispatch with manual override, cylinder stock control by 6/12/15/50 kg with low-stock alerts and automatic drawdown on paid orders, on-time SLA rate, revenue tracking, rider roster and automatic reconciliation.

How an order flows

- 1. Phone registration with an SMS code.
- 2. 60-second ordering: refill or new cylinder deposit.
- 3. Instant Mobile Money payment.
- 4. Automated depot dispatch to the nearest available rider.
- 5. Live GPS tracking with a 45-minute countdown.
- 6. Secure proof of delivery: OTP, photo and empty-cylinder collection.



IMPACT

Who benefits

End customers

No travel to a depot, fixed transparent pricing, real-time stock visibility and safe delivery in under 45 minutes.

Partner moto-taxis

A guaranteed flow of rides, predictable income, cashless payouts, a safety kit and a branded uniform.

Depots & distributors

Digital on-demand hubs, a direct household channel, automatic reconciliation and consumption data by zone.

Governments

Energy policy alignment, the wood and charcoal to LPG transition, forest protection, fewer respiratory illnesses and the digitalisation of informal transport.

Markets

FlashGas Africa is deploying across East, Central, Southern and West Africa.

- Rwanda
- DR Congo
- Angola
- Ivory Coast
- Liberia
- Kenya
- Ethiopia
- Congo-Brazzaville
- Burundi
- Togo
- Tanzania
- Malawi
- Ghana
- Zambia
- Benin
- Uganda
- Mozambique
- Nigeria
- Gambia



STRATEGIC DEPLOYMENT

Partner with us

We work with gas distributors, independent depots and mining or corporate compound managers who want a white-label or co-branded FlashGas deployment in their market.

What we bring

The full platform (customer, rider and depot apps), Mobile Money and local currency configuration, rider onboarding and safety kits, dispatch algorithms, SLA reporting and brand assets.

What you bring

Your depots and cylinder supply, local licences and compliance, a moto-taxi partner network and local market knowledge. We handle the technology and the operating model.

Deployment in four steps

- Discovery call and market sizing for your coverage area.
- Depot, catalogue and currency configuration in the platform.
- Rider onboarding, safety kits and branded uniforms.
- Pilot zone launch, then progressive city-wide rollout.

Let's deploy FlashGas in your market

Request a deployment call through the contact form on our website, or write to our partnership team. We reply to every qualified enquiry within 48 hours.

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